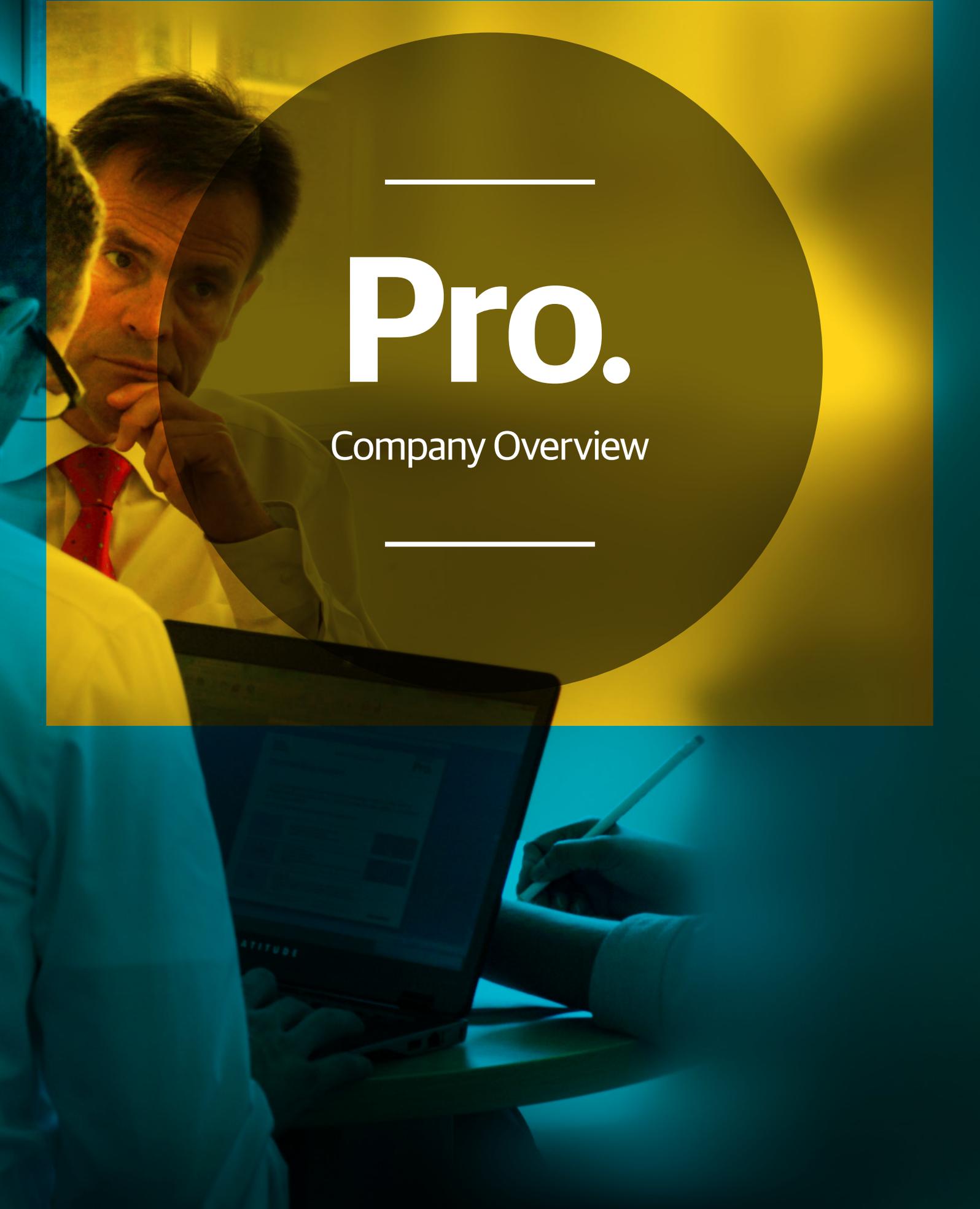

Pro.

Company Overview



Pro is the trusted consultancy and service provider focused solely on the global (re)insurance industry. We deliver flexible outsourcing solutions for live and run-off business, alongside audit and operational consultancy services.

Industry Challenges

With premiums falling and investment returns weak, managing cost ratios and operational expenses are more challenging than ever before. New competition, increased regulation, and more sophisticated customers all mean businesses must change how they operate.

Whether you're new to the market or an established player, gaining access to new distribution channels, navigating M&A activity or maintaining market share are all threatening the traditional insurance model. Pro works in partnership with clients to address these challenges, seeking out better, faster and more efficient ways of working.

With a precise focus on the (re)insurance industry, our practical knowledge helps the smallest broker to the largest carrier, grow, adapt and change, ahead of tomorrow's competition.

Our Expertise

Pro is the trusted consultancy and service provider focused solely on the global (re)insurance industry. We have extensive technical expertise and a proven track record in delivering high-value complex assignments, from new market entry to legacy business exits. We are proactive industry practitioners capable of working independently or becoming extensions of your team. Our people bring expertise to every project where and when you need us, delivering tangible and measurable results that create value for our clients.

Based in financial centres around the world, every major office in London, Cologne, Zurich, New York and Buenos Aires are supported by regional delivery centres. Enabling us to provide you with a cost efficient, round-the-clock-service.

Our 30 year history has continually enabled over 130 clients to focus on their core business, whilst we deliver seamless solutions that flex to their requirements. Our unique mix of experienced people, adaptable services and global locations make Pro the specialist outsourcing and consultancy provider of choice.

Their industry experience and methodological know-how makes it easy to integrate them with our existing teams or run projects independently.

Swiss Re

We benefited from the economy of scale of their operations. Fees were structured so both parties shared rewards, maximising performance.

CX Re

Their market expertise, knowledge and services were very professional and we appreciate the personal contact from Pro's experienced staff.

Chaucer Syndicates Limited

Our Services



Legacy Solutions

Full management for all run-off liabilities. From complex multi-line to a single policy and claim.

Our expert run-off managers help clients develop and implement effective strategies for legacy business. We maximise capital extraction through robust claims management and reserve release. Navigating various regulatory environments to deliver the best commutations for your portfolio.

Asset Management & Credit Control

Portfolio Management

Debt Purchase

Financial & Regulatory Reporting



Technical Outsourcing

Accounting, claims and underwriting specialists. On-demand. Throughout the world.

From a single resource to an entire outsourced back-office, Pro helps clients manage the highs and lows of their work volumes. Our insurance experts span claims management and adjustment, to risk entry, bordereaux processing and data manipulation. Enabling you to focus on your core business as we become an extension of your team.

Claims & TPA Services

Underwriting Support

Intermediary Services

Technical Accounting



Operational Consulting

Driving change, improving processes and transforming technology across enterprise.

Our industry practitioners live the global insurance markets, delivering change projects across people, processes and systems. Using new streamlined techniques, we help you respond to increased competition and client sophistication. Transforming businesses into efficient and effective companies.

Business Analysis

Project & Change Management

Process Improvement

System Transformation



Risk, Audit & Compliance

Independent assurance and analysis for the most complex of business risks.

Pro can help you conduct timely and high quality internal and external audits, ensuring compliance with ever changing regulation. We manage any reputational impact caused by intermediaries, while making sure all business risks are consistently managed.

Claims Peer Reviews

Coverholder Audits

Litigation Support

Risk & Compliance

Our Success



Underwriting Support

A large global reinsurer required an underwriting support partner who could flex and scale with their business cycles.

Pro delivered a multi lingual team, across multiple locations, which processed over 1000 contracts, 4000 slips and 5500 endorsements every year.

Our people were available on-demand, throughout the day, enabling their business to adapt to changing market conditions.



Collections & Regulatory Reporting

A UK insurance subsidiary had an unreliable financial system that resulted in late premium collections and a difficult financial reconciliation.

Pro delivered a financial accountant and credit controller, who created robust fiscal models and streamlined the reporting process.

Our experts increased premium collection rates and reduced aged-debt profile by 60% in less than 12 months.



Run-Off Management

CX Re, the largest London Market risk carrier had been placed into run-off with over \$2.2BN liabilities outstanding.

Pro reduced the size of their portfolio through commutations, while managing their European and Asian branches.

Our dedicated team improved claims, asset and liability management, reducing liabilities from \$2.2bn to \$120m over 10 years.



Internal Compliance & Consultancy

A global reinsurance company wanted to develop its Life and P&C business lines, while ensuring underwriting policies and risk management procedures were tightly controlled.

Pro was directly responsible for developing money laundering and fraud prevention procedures, alongside tax analysis for their payroll requirements.

We delivered a fully governed programme that brought the entire business up to regulation standards set by the Argentina Superintendency (SSN).

To discover how Pro can help your business, get in touch at

pro-global.com

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